

Don't just take our word for it...

These are some of the companies we work for:



THE *fitzwilliam* HOTEL



Fabrite Engineering Ltd

CastleCourt

Sometimes it's easy for salespeople to inform you about the successes they have, but when it comes to testimonies from the 'satisfied' clients it's perhaps a different story. Please see below some references given to us recently.

We take pride in our work and hope this will help you make your decision.

and this is what they have to say...



"As part of Titanic Quarters integrated site wide parking control strategy we embarked upon a competitive procurement process with the leading equipment suppliers within the industry. After an intensive and rigorous evaluation exercise we choose ZEAG partnered by their local supplier Electro Automation to be the best solution for the purposes of our current and future business needs. Their ability to meet , and in some instances, exceed the performance specification & user requirements was most encouraging and made our decision making a lot more straight forward. The greatest attribute delivered by ZEAG/Electro Automation solution is the adaptability and expansion capabilities. We look forward to developing the system further to fully cater for our business needs as we expand."



"Due to the high volume of cars entering and exiting our car park at Odyssey, we must have confidence in both the car park equipment and the associated service support, to ensure little or no down time. With the ZEAG equipment and the service support from Electro Automation and a partnership approach, we are able to meet and exceed our operational and customer expectations!"



Transforming dreams into commercial reality

"I receive "peace of mind" knowing that I'm dealing with a reputable Company with a good track record, who will deliver as per the specification and provide the reassurance of after sales support for the life of the system. Their fully trained engineers and compliant working practices ensures the installation is safe and reliable."

CastleCourt

"Electro Automation consistently delivers to the highest standards. A professional competent and trusted service provider who regularly goes beyond good and delivers great customer service. The breadth and quality of their product range is first class matched by a smooth installation process and excellent ongoing support and maintenance provision."



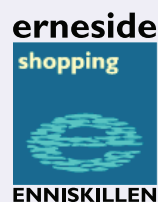
"At Bow Street Mall efficient parking is an important part of our customer service. Electro Automation ensure that we get immediate responses when we need them, but even more important is the fact that their systems rarely give us trouble! We are happy to do business with them."



"Just a note to say thank you for your help with the upgrade of our equipment. The quote was good, the installation was good and the equipment is performing well - here's to the next time."



"Electro have provided and maintained our car park systems since 2005 and in that time have worked with us to improve and strengthen our supplier relationship contributing to improved communication and speedier and efficient response times."



"Electro Automation installed and have maintained our car park barriers and controls since we introduced pay parking. They respond promptly and efficiently when issues arise. They provide an excellent service to us."



"Having worked with Electro Automation for around 16 years, they remain my first choice for automation. Offering deadlines that won't be compromised, along with quality products and great after sales support keeps them ahead in my opinion."



"When I need a fast response I call Electro. They maintain an excellent support infrastructure"



"Electro Automation have installed and commissioned Pay On Foot Parking Systems in four of our managed Shopping Centres: Foyleside, Londonderry (Multi-Storey), Buttercrane, Newry (Multi-Storey), Meadowlane, Magherafelt and Marshes, Dundalk (Surface). The Initial Installations were carried out very efficiently and on-going Maintenance Contracts combined with excellent Customer Service has ensured that the equipment continues to perform well. I would have no hesitation in recommending Electro Automation and would certainly include them on any future tender list."



"Harcourt Construction have found Electro Automation extremely pro-active and supportive when refining our automated access requirements. Their early involvement in our projects has helped to design the best-fit solution for our needs, giving the benefit of reduced construction lead-times whilst ensuring we have the most economical solution."



"We have worked with Electro Automation on several large commercial developments. I would have absolutely no hesitation in recommending Electro - we have always found them to offer a reliable service and quality products. The after sales service from Electro Automation cannot be faulted."



"We have worked with Electro Automation for many years and consider them market leaders. Not only do they provide a cost effective quality service but they back it up with great customer care and useful advice that they have learned over the years. On many occasions we have taken their advice at the design stage and ended up with a more practical cost effective solution than Architects and contractors had originally envisaged."



"We have found that Electro Automation deliver a very high standard quality product, on time and within budget. Their attention to detail is paramount and we would be very keen to consider them on future schemes. There appears to be a natural ability to overcome problems with little hassle and fuss."



"I was first introduced to Electro Automation and Zeag Car Parking equipment around 1996 and it was the start of one of the longest continuous successful business relationships that I have experienced. The Zeag equipment I believe to be peerless through its build quality, robustness and manufacturer support. Combined with the support of the substantial organisation that is Electro Automation and their long serving (and consequently very knowledgeable) staff, the overall package provides me with the confidence to accept them and recommend them into any project I am involved in."



"I have found the car park equipment supplied by Electro Automation to be extremely effective from an operational perspective and also to be very competitively priced. The maintenance and back up service from their technical staff has proven to be consistently of the highest quality and excellent in all respects."

JEP Management

"Excellent Service, with friendly approachable staff. Always available and quick to respond when they are required"



"It is a pleasure for me to recommend Electro Automation (NI) Ltd. I have found the service provided by your company from the tender request to the installation and commissioning of the final product both courteous and professional with an excellent after sales service."



"We have worked with Electro Automation NI Ltd on Health Care projects and have always found them to be very knowledgeable and helpful in the timely completion of works on these projects."

THE *fitzwilliam* HOTEL

"Having worked with Electro Automation for over 10 years in a number of properties throughout Ireland, time and time again they have provided professional and efficient service, from their sales team to their maintenance personnel.

I believe it is important to use a company who you can trust and who you know can deliver and I have no doubt I will continue to both use and recommend Electro Automation for many years to come."

Fabrite Engineering Ltd

"We have worked with Electro Automation on several bespoke and innovative applications and acknowledge that the success of these projects were in no small way, enhanced by the contribution of Electro, in partnership in the design, in delivery of the right components at the right time, and in the provision of the technical support necessary to complete and commission each individual system, all within what we considered to be a cost effective and 'value for money' budget."